

WASHINGTON STATE DEPARTMENT OF REVENUE



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Taxable Retail Sales Up 4.3 Percent for Third Quarter 2003

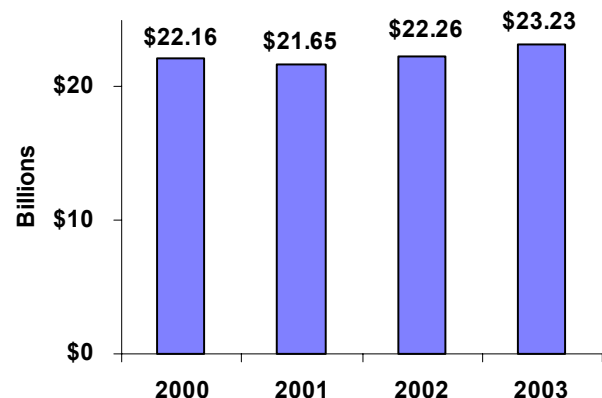
OLYMPIA, Wash., January 26, 2004 — Taxable retail sales rose 4.3 percent during the third quarter of 2003 compared to the same period in 2002, according to the latest Quarterly Business Review published by the Washington State Department of Revenue.

Washington businesses reported \$23.23 billion in taxable retail sales from July through September, up from the \$22.26 billion reported for the third quarter of 2002.

Retail trade was up 5.6 percent, at \$12.19 billion compared to \$11.54 billion in 2002. Retail trade is a subset of all sales that tracks sales at retail outlets only and excludes such volatile sectors as contracting.

King County showed a 2.2 percent increase in overall taxable retail sales and a 6.0 percent increase in retail trade. Snohomish County posted a 3.6 percent gain overall and a 5.5 percent gain in retail trade. Pierce County was up 9.4 percent and 5.2 percent, respectively. In Eastern Washington, Spokane County was up 6.4 percent overall and 7.9 percent in retail trade.

Taxable Retail Sales
Third Quarter 2000 - 2003



Among cities, Seattle was up 0.9 percent overall and up 4.9 percent in retail trade. Everett was up 0.1 percent and 3.9 percent, respectively, while Tacoma was up 9.1 percent and 2.6 percent. In Eastern Washington, Spokane was up 6.5 percent overall and up 6.4 percent in retail trade.

Complete results for all counties and cities, including breakdowns of sales by industry sector, are available online at <http://dor.wa.gov>. Go to the quarterly business review area in the statistical reports section, http://dor.wa.gov/content/Statistical_Reports/stats_qbr.asp.

Viewers also can use the "create quarterly business reviews" function at http://dor.wa.gov/content/Statistical_Reports/qbrSearch/stats_QBRData.asp to get details on any incorporated city. Users can compare industry-level data by creating separate tables for the third quarters of 2003 and 2002 or any other periods.

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TAXABLE RETAIL SALES BY COUNTY**All Taxable Retail Sales*****Retail Trade Only****

(\$000) add three digits to all figures

	3rd Quarter 02	3rd Quarter 03	Change	3rd Quarter 02	3rd Quarter 03	Change
Adams	\$40,411	\$40,148	-0.7%	\$17,450	\$17,723	1.6%
Asotin	38,200	38,816	1.6	23,957	25,127	4.9
Benton	494,898	518,253	4.7	283,957	301,586	6.2
Chelan	294,222	290,386	1.3	144,296	145,994	1.2
Clallam	198,535	216,113	8.9	110,491	114,498	3.6
Clark	907,419	979,398	7.9	449,027	490,091	9.1
Columbia	6,220	6,658	7	2,202	2,109	-4.2
Cowlitz	296,721	285,395	-3.8	148,380	158,757	7
Douglas	83,326	89,222	7.1	49,759	51,877	4.3
Ferry	8,587	9,958	16	3,536	3,751	6.1
Franklin	188,636	197,405	4.6	85,548	88,522	3.5
Garfield	3,812	4,426	16.1	1,339	1,860	38.9
Grant	197,264	202,358	2.6	96,695	100,877	4.3
Grays Harbor	236,264	191,228	-19.1	103,233	104,885	1.6
Island	156,405	166,102	6.2	76,844	82,301	7.1
Jefferson	74,306	85,086	14.5	34,198	37,663	10.1
King	9,028,366	9,231,413	2.2	4,292,443	4,548,988	6.0
Kitsap	693,830	740,370	6.7	435,381	455,783	4.7
Kittitas	117,376	129,804	10.6	57,667	57,742	0.1
Klickitat	35,267	39,977	13.4	9,602	9,290	-3.2
Lewis	258,564	228,451	-11.6	118,866	117,582	-1.1
Lincoln	18,590	19,229	3.4	6,441	6,825	6.0
Mason	99,113	110,288	11.3	51,382	53,293	3.7
Okanogan	91,462	92,266	0.9	47,937	50,165	4.6
Pacific	46,102	48,160	4.5	21,489	22,115	2.9
Pend Oreille	14,212	19,991	40.7	6,381	7,396	15.9
Pierce	2,285,100	2,500,899	9.4	1,337,194	1,406,250	5.2
San Juan	89,963	101,646	13.4	30,237	31,675	4.8
Skagit	481,512	536,074	11	308,508	313,689	1.7
Skamania	17,065	21,449	25.7	3,402	4,624	35.9
Snohomish	2,045,678	2,120,172	3.6	1,154,512	1,217,594	5.5
Spokane	1,461,460	1,554,573	6.4	823,489	888,642	7.9
Stevens	67,452	69,889	3.6	33,833	34,539	2.1
Thurston	783,831	816,970	4.2	421,407	455,857	8.2
Wahkiakum	3,688	4,919	33.4	1,355	1,557	14.9
Walla Walla	132,252	145,678	10.2	64,685	66,937	3.5
Whatcom	607,139	644,994	6.2	330,745	352,963	6.7
Whitman	89,899	102,230	13.7	38,788	38,174	-1.6
Yakima	570,956	625,723	9.6	315,146	323,235	2.6
TOTALS	\$22,264,104	\$23,226,116	4.3	\$11,541,803	\$12,192,537	5.6

*All taxable retail sales includes retailing, services, contracting (construction), manufacturing, transportation, communications, utilities, wholesaling, finance, insurance, real estate and others. Sales taxes from contracting can be highly volatile.

**Retail Trade includes taxable sales of building materials and hardware, general merchandise, food, auto dealers, apparel, furnishings, eating/drinking places, and miscellaneous retail stores. This figure better represents consumer purchases.

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TAXABLE RETAIL SALES BY SELECTED CITIES

	All Taxable Retail Sales*			Retail Trade Only**		
	(\$000) add three digits to all figures					
	3rd Quarter 02	3rd Quarter 03	Change	3rd Quarter 02	3rd Quarter 03	Change
Aberdeen	\$91,620	\$92,501	1.0%	\$61,086	\$62,462	2.3%
Auburn	370,171	383,539	3.6	197,750	216,395	9.4
Bellevue	1,039,728	1,069,286	2.8	586,199	641,905	9.5
Bellingham	418,285	445,908	6.6	252,476	270,202	7.0
Bremerton	176,133	187,678	6.6	114,322	117,702	3.0
Camas	37,431	36,151	-3.4	10,578	11,382	7.6
Centralia	62,390	61,990	-0.6	37,557	36,648	-2.4
Chehalis	76,546	79,904	4.4	51,611	52,686	2.1
Colville	35,407	36,354	2.7	23,459	23,333	-0.5
Des Moines	41,720	42,822	2.6	22,437	20,593	-8.2
Edmonds	121,246	124,332	2.5	75,039	74,223	-1.1
Ellensburg	74,671	82,577	10.6	41,585	42,287	1.7
Everett	534,499	534,846	0.1	294,105	305,669	3.9
Federal Way	313,655	306,811	-2.2	193,252	197,863	2.4
Fife	155,831	171,034	9.8	100,627	114,529	13.8
Issaquah	267,778	265,528	-0.8	167,737	167,793	0.0
Kelso	50,201	60,983	21.5	31,152	33,691	8.2
Kennewick	288,412	306,506	6.3	193,102	202,909	5.1
Kent	547,694	523,217	-4.5	228,158	224,739	-1.5
Kirkland	331,113	368,590	11.3	201,473	230,778	14.5
Lacey	146,869	144,197	-1.8	78,594	87,739	11.6
Longview	174,214	150,464	-13.6	87,803	92,874	5.8
Lynnwood	426,735	463,382	8.6	306,684	337,870	10.2
Marysville	105,306	106,513	1.1	55,415	56,361	1.7
Mercer Island	61,496	53,659	-12.7	12,783	12,873	0.7
Moses Lake	96,354	96,019	-0.3	55,849	58,876	5.4
Mount Vernon	124,332	138,523	11.4	80,828	81,830	1.2
Mountlake Terrace	33,189	36,774	10.8	14,131	14,989	6.1
Oak Harbor	70,423	73,405	4.2	43,402	47,003	8.3
Olympia	399,252	425,670	6.6	246,406	259,738	5.4
Omak	27,139	28,265	4.1	19,559	21,156	8.2
Pasco	168,736	177,212	5	82,095	84,233	2.6
Port Angeles	73,115	79,854	9.2	39,859	40,202	0.9
Port Townsend	38,465	44,832	16.6	19,616	21,342	8.8
Pullman	63,542	75,182	18.3	30,776	30,679	-0.3
Puyallup	378,790	393,361	3.8	287,813	287,835	0.0
Redmond	392,094	418,381	6.7	171,286	192,542	12.4
Renton	430,755	478,942	11.2	241,422	262,627	8.8
Richland	152,565	151,378	-0.8	74,604	80,622	8.1
SeaTac	277,705	259,086	-6.7	40,815	44,262	8.4
Seattle	3,249,210	3,279,525	0.9	1,361,261	1,427,293	4.9
Shelton	45,021	50,743	12.7	28,063	28,303	0.9
Spokane	790,201	841,885	6.5	435,415	463,148	6.4
Sunnyside	54,248	52,971	-2.4	32,798	33,185	1.2
Tacoma	882,991	963,392	9.1	515,757	528,970	2.6
Tukwila	435,346	459,182	5.5	292,871	305,766	4.4
Vancouver	491,311	533,174	8.5	262,477	288,132	9.8
Walla Walla	99,730	104,739	5	53,005	54,420	2.7
Wenatchee	153,963	160,895	4.5	88,740	91,385	3.0
Yakima	309,309	332,415	7.5	175,811	180,751	2.8

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